



Clinical Development Strategy



Clinical Operations



Data Analytics



Pharmacovigilance & Risk Management



Medical Affairs

# Your Direct Line to Improved Clinical Trial Performance

## Strategic Partnerships for Custom-designed Solutions



Pharma and Biotech



Medical Device



Government Services

Full-service clinical development capabilities and data analytics solutions that maximize efficiencies in your global clinical trials through post-marketing solutions.



A WDB.G Subsidiary  
USA | Europe | Asia

**WDB.G**

# The DZS Difference

Maximizing Efficiency Through Superior Service and Global Access



## Clinical Development Strategy

Access key advisers with experience in strategic planning for your drug, device or diagnostic, including project and end-point feasibility and protocol design. Our advisers also have the ability to provide regulatory strategy and representation.



## Clinical Operations

Collaborate with a global network of in-house resources and a team of clinical project management and clinical monitoring experts to select sites, determine feasibility, and manage and monitor your project from start-up to close-out.



## Data Analytics

Put data integrity at the forefront of your study with our clinical data management, medical coding, scientific writing, and biostatistics support and statistical programming teams.



## Pharmacovigilance & Risk Management

Improve the pre- or post-market surveillance of your therapeutics with a systematic approach to monitoring and risk management, including end-to-end case processing and reporting.



## Medical Affairs

Get support for your post-marketing activities and market access challenges with our experienced team. From real-world evidence trials and statistical models to health economics and market access strategies to IIT program development, we are here to help.

## Strategic Outsourcing Solutions

Ensure just the right fit for your organization and quality and timely delivery of your desired outcomes with our global short- and long-term contracts and a variety of staffing models.

# Overview of DZS

## DZS Clinical Services, Inc.

A WDBG Subsidiary. USA | Europe | Asia



Greg Ambra, M.S.,  
CEO



Nino, Norifumi  
President

Established 1984

Headquarters

1661 Route 22 West, Bound Brook, NJ 08805

California office

440 N Wolfe Road, Sunnyvale, CA 94085

**DZS provides a wide range of services for the pharma, biotech and medical device industries.**

### Services

Clinical Operations

Data Analytics

Medical Affairs

Pharmacovigilance and Risk Management

Strategic Outsourcing Solutions

**Geographical presence as a whole WDB Group**



### Introduction to our DZS Leadership Team

#### Greg Ambra, M.S. - CEO

With over 20 years experience in clinical research and having held strategic leadership positions in industry-leading sponsor and CRO companies, DZS' CEO continues to foster a culture of excellence, sense of urgency and sincere desire to mentor and grow future leaders in the industry. Leading the organization through numerous multinational drug and device development programs, many have resulted in successful regulatory approvals and significant commercial success. Achieving consistent growth and expansion throughout his tenure, he has overseen significant top-line revenue growth and broadened the number of clients served.

#### Norifumi Ninokata, MTEch -President

With vast international business and clinical research experience, DZS' President brings in-depth strategic planning, personnel management and subsidiary oversight to our seasoned leadership team and in bridging our global organization. Leading multiple M&A activities in Japan, his contributions have led to the expansion of the CRO business for the WDB Group as a whole most notably perhaps in the US and EU. Both tireless and resolute, his leadership is marked by an appreciation for innovation, an ambition towards constant improvement, and a demonstrated vision in adding value to both members and clients alike.



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